

Corporate
Profile
2024





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Champion



WHO WE ARE

Founded in 1998 by Isaac E. Ash, United Legwear & Apparel Co., LLC (ULAC), is a New York-based global design/manufacturing, marketing, sales and distribution company specializing in legwear, bodywear, apparel, and accessories for men, women and children.

ULAC maintains nearly a dozen highly-recognized licensed brands and is a joint-venture partner to PUMA North America. Our brand partners appreciate our ability to translate the DNA of their iconic properties into consumer products that perfectly reflect brand essence.

Stratified distribution allows ULAC to leverage business across all retail channels, from luxury department and specialty stores, mid-tier and mass market retailers to high-volume warehouse clubs. ULAC also creates highly-successful private label programs for retailers that want to offer exclusively-branded, high-quality products at the right price for their customers.

MISSION

To treat our diverse base of employees, vendors, and retailers with respect, integrity and fairness as we work together to design, produce and distribute products of highest quality and best value for consumers.

The success of this mission allows United Legwear & Apparel Co. to support meaningful organizations and causes that make peoples' lives better and reflect our values of charity, equality and justice.

MANAGEMENT

ISAAC E. ASH

President & CEO

CHRISTOPHER VOLPE

Chief Operating Officer | Chief Financial Officer

OPERATIONS

INVENTORY MANAGEMENT & JUST-IN-TIME FULFILLMENT CAPABILITIES

United Legwear & Apparel Co. operates three state-of-the-art fulfillment centers located in NJ and CA with cutting edge technical systems.

These are all handled within our USA and China based compliance teams.

LOGISTICS & U.S. AND CANADIAN CUSTOMS COMPLIANCE

All handled within our US and Canada based logistics/ transportation & customs compliance teams.

FINANCE

Accounting, A/R and credit departments are handled by our U.S. finance team.

ORDER PROCESSING & INVENTORY MANAGEMENT

Full order processing and inventory allocation management teams are housed within our U.S. office.

MANUFACTURING

ULAC works with a number of diverse, best-in-class factories for socks, underwear, apparel, and accessories.

Globally, we have 35 QA members.

All production is inspected on an AQL 2.5 standard.

Our compliance teams manage factories' social audits, CTPAT, and GMP audits.

VAN HEUSEN



SALES & MARKETING

With strong partnerships at all tiers of retail and a direct line of communication to buyers and executives, our sales team has an extraordinary track record of sell-in. Maximizing all opportunities to connect with retailers, the sales team presents several product categories at key trade shows and during market weeks in our showrooms.

ULAC's marketing team supports in-house sales efforts, and works with licensors to execute branding strategies across all media.

DESIGN & MERCHANDISING

ULAC's designers create the freshest products and packaging based on global trends, market data, and advances in manufacturing. Color, fabric, texture, special features, and functionality are engineered to meet seasonal needs of our brand and retail partners. Our merchandisers integrate these products into cohesive collections that are innovatively packaged and visually appealing in-store.



PLANNING

The planning department oversees sales forecasts and gross margin projections for all brands in both ULAC's domestic and international divisions. They also plan the wholesale and retail legwear businesses for joint-venture partner PUMA North America and Skechers.

PRODUCTION & LOGISTICS

The production and logistics teams optimize manufacturing efficiency by: monitoring compliance; communicating with factories; tracking inventory; ensuring timely shipping and delivery, and checking product specifications.



Champion

BRANDS & PARTNERS

Hurley

Champion

PUMA

PUMA SWIM



SCOTCH & SODA
AMSTERDAM COUTURE

TED BAKER

Avalanche
OUTDOOR SUPPLY COMPANY

SKECHERS

PRO PLAYER

Lemon

VAN HEUSEN

DKNY

FORTNITE

ARROW
USA • 1851



WEATHERPROOF
SINCE 1948

ORIGINAL
Weatherproof
VINTAGE
since 1948

+ PRIVATE LABEL BRANDS: MEIJER, JOURNEYS, DSW, KOHL'S, ZUMIEZ, FIVE BELOW, AND MORE!



LEGGWEAR

For over 20 years, legwear has been the cornerstone of ULAC's business. We manufacture the highest quality socks for sport, leisure, fashion, and work.

By using the most innovative knitting techniques, and responding to trend and changing lifestyles, we're able to meet customer demand for the most relevant legwear products.

ACCESSORIES

The accessories division of ULAC designs, manufactures and distributes duffel bags, backpacks, carry sacks, and other performance/sport-inspired and lifestyle bags, as well as hats, belts, cold-weather accessories, inflatable sport balls, and knee-to-toe soccer gear.

The accessories we make for PUMA, Hurley, Champion, Fortnite and Avalanche coordinate with the other items in the apparel ranges, giving consumers a head-to-toe look that's always on-brand.

BODYWEAR & LOUNGEWEAR

ULAC's Bodywear Team is forward-thinking in seamless garment execution, cut-and-sew performance fits, and technical seaming details.

Elevated knowledge in the technical aspects of design and production — such as all-over prints, fabric piecing, and dye techniques — has made ULAC a category leader in sports bras, performance underwear, tubular knit garments, and athleisure-inspired loungewear.

SWIMWEAR

PUMA swimwear for both adults and kids is designed, like the sportswear and accessories that inspire it, for performance and lifestyle. We use the best fabrications and trending silhouettes to keep people looking their best on the beach, at the pool, or on the hot summer streets.



KIDS APPAREL

As a joint venture partner of PUMA North America, United Legwear & Apparel Co. is the exclusive manufacturer and distributor of PUMA Kids Apparel NA.

Our team creates high-quality activewear, incorporating trend direction from PUMA's global team. Collections range in size from newborn/infant/toddler to boys size 20, and offer on-trend silhouettes made from cotton blends and technical fabrics that fit today's active lifestyle.

MEN'S APPAREL

ULAC manufactures, sells and distributes men's clothing for the Hurley, Van Heusen, and Arrow brands.

Spanning many different types of apparel, from board shorts and tees for Hurley to polos, button-downs and casual pants for Van Heusen and Arrow, we've got the modern man covered, with fabrics and silhouettes that are made for everything from the workplace to weekends.

PERFORMANCE APPAREL

PRO PLAYER performance athletic apparel, gear, footwear, and accessories is for the everyday athlete who strives for a personal best on the court or field, at the track, or in the studio. An authentic brand with a storied heritage, PRO PLAYER offers well-designed products for men, women, and kids that are high quality at a value price.

CORPORATE SOCIAL RESPONSIBILITY

United Legwear & Apparel Co. takes corporate social responsibility seriously and strives to make a positive impact at our workplaces, in our communities and on a global level. We are committed to best practices and always seek to improve the ways we interact with:

- Our Employees
- Suppliers, Retail Partners, Customers
- The Environment

OUR EMPLOYEES

Our employees are our most valuable asset, and we treat everyone with respect and fairness; we adhere to an ethical code of conduct at all times. ULAC employees are offered extensive benefits such as premium healthcare coverage and wellness resources, retirement and college savings plans, tuition reimbursement, generous leave benefits, professional training and development programs, and equal opportunity to succeed professionally and advance their careers.

SUPPLIERS, RETAIL PARTNERS, CUSTOMERS

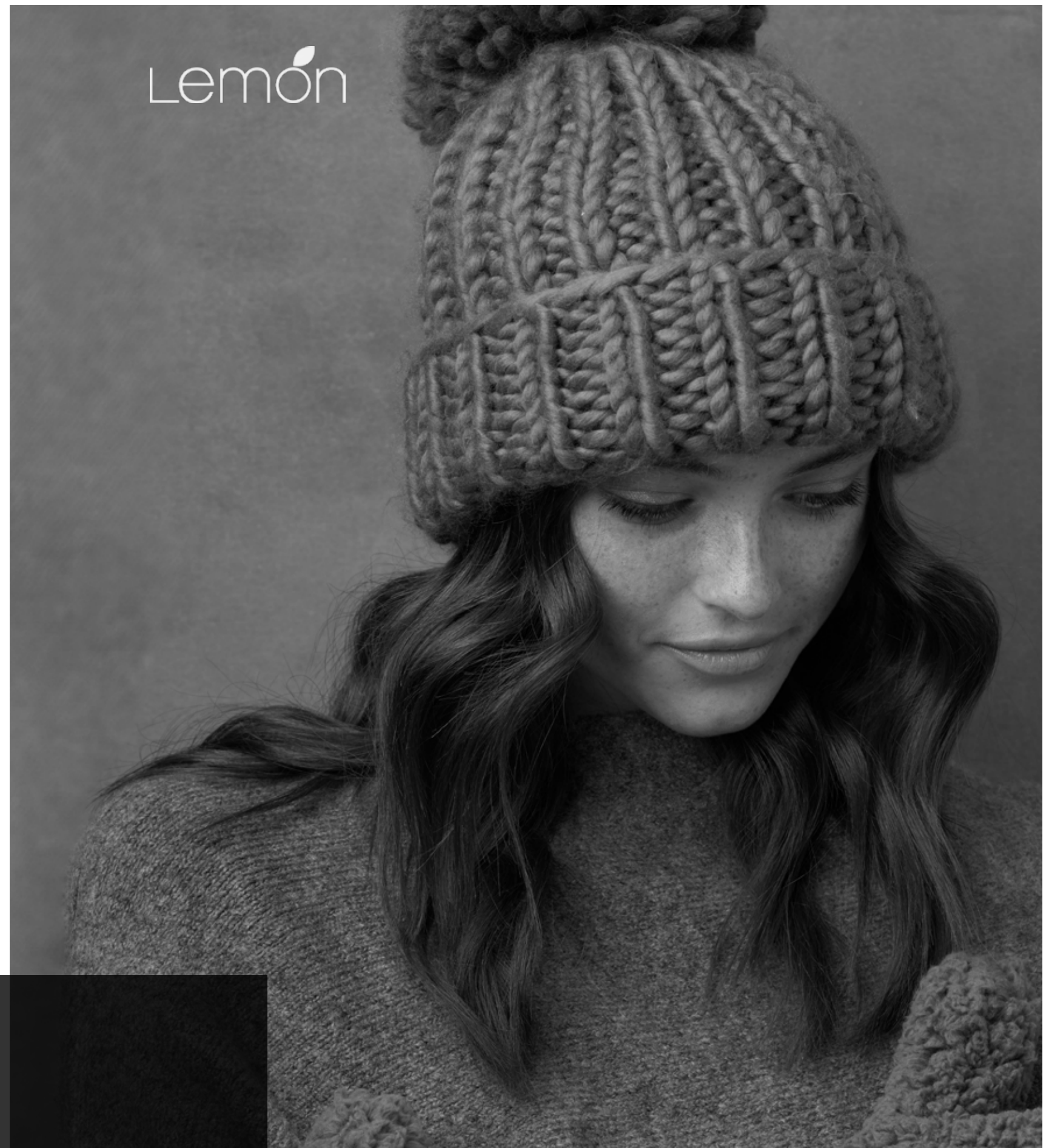
Each of these stakeholders are intrinsically connected to ULAC, so it's essential that all are treated equally with integrity, trust, and care. Fair labor practices, social compliance regulations, rigorous factory inspections, and verified audits ensure ethical treatment of the people we rely on to make consumer goods; all stakeholders must enjoy the same human rights.

THE ENVIRONMENT

We are committed to environmental responsibility, reducing our carbon footprint, and protecting the planet. ULAC's sustainability initiatives for the next decade and beyond include: widespread use of recycled materials in products and packaging; more efficient waste and water management; improved energy conservation; reduction of chemical discharge and dangerous emissions in the manufacture and transport of goods, and investment in new technologies that will reduce our reliance on non-renewable energy sources and raw materials.

SUSTAINABLE APPAREL COALITION MEMBER

ULAC is a proud member of the Sustainable Apparel Coalition, whose mission is to transform business for exponential impact through groundbreaking tools, collaborative partnerships, and trusted leadership for industry sustainability.



PRO PLAYER

PROLINE



DOMESTIC

DEPARTMENT STORES

Neiman Marcus, Nordstrom, Belk, Saks, Bloomingdale's, Macy's, Von Maur, HBC, Simons

ATHLETIC SPECIALTY

Foot Locker, Foot Action, Champs Sports, Finish Line

ATHLETIC STORES

Dicks Sporting Goods, Hibbett Sports Academy, Dunhams, Sportchek, Sports Experts

ALTERNATIVE SPECIALITY

PAC SUN, Tillys, Journeys, Zumiez, Urban Outfitters, Free People, Anthropologie, Staples, Bentley, Globo, Bikini Village, Lids

CITY SPECIALTY

City Gear, DTLR, Jimmy Jazz, Shoe Palace, Shoe City, JD Sports / Snipes USA

MID-TIER DEPARTMENT STORES

Kohl's, JC Penney, Bealls, The Buckle

MASS MARKET

Target, Five Below, Meijer, Fred Meyer, HEB, Dollar Tree, Family Dollar, Walmart, QVC, Dollar General

FAMILY FOOTWEAR

Famous Footwear, DSW, Shoe Sensation, Shoe Show, Off Broadway Shoes, Rack Room Shoes, Shoe Carnival, Soft Moc

VALUE RETAILERS

MarMaxx, Ross, DD's, Last Call, Burlington, Saks Off Fifth, Nordstrom Rack, Bloomingdale's Outlet, Bealls Outlet, Macy's Backstage, Big Lots, GABES, Winners, SVP

E-COMMERCE

Amazon, Gilt, Haute Look, Beyond the Rack, Bare Necessities, Zappos, ShopBop, RueLaLa, His Room/Her Room, Zulily, Bluestem/Fingerhut, Terrain, Olive & Cocoa, Lulus, Revolve, ASOS

CATALOG

Soft Surroundings, Garnet Hill

PRICE CLUBS

Costco, Sam's Club, BJ's, Pricemart

HOTEL & AIRPORT RETAILERS

CIBO, Four Seasons, Hudson Group, Miami Edition Hotel, St. Regis, Fontainebleau, Wynn Hotel (Las Vegas)

MILITARY

Marines, Navy

INTERNATIONAL

Australia, Brazil, Canada, China, Colombia, Iceland, Indonesia, Israel, Japan, Korea, Mexico, Mongolia, New Zealand, Panama, Peru, Malta, Russia, South Africa, Taiwan, Thailand, UAE, United Kingdom

OPERATIONAL & DISTRIBUTION CENTERS

UNITED LEGWEAR, EAST COAST

117 Sunfield Ave, Edison, NJ 08837

UNITED LEGWEAR, EAST COAST

511 Route 33, Millstone, NJ 08535

UNITED LEGWEAR, WEST COAST

12252 Whittier Blvd, Whittier, CA 90602

UNITED LEGWEAR, WEST COAST

1495 Tamarind Avenue, Rialto, CA 92376

UNITED LEGWEAR, HONG KONG DC

7/F CFC Centre NO 28 Mody Road, TST, Hong Kong

UNITED APPAREL, CANADA

175 Galaxy Blvd Unit #201, Toronto, ON M9W 0C9, Canada

RETAIL OPERATIONS & SALES PROGRAMS

SKECHERS RETAIL

60 Concept Stores, 140 Outlet Stores

PUMA RETAIL

9 Concept Stores, 105 Outlet Stores, 2 Warehouses

**UNITED LEGWEAR CO. LLC
PUMA UNITED NORTH AMERICA LLC**

48 West 38th Street; 3rd floor
New York, NY 10018

**UNITED LEGWEAR CO. LLC
PUMA UNITED NORTH AMERICA LLC**

117 Sunfield Ave
Edison, NJ 08837

UNITED LEGWEAR & APPAREL CO.

9950 Summers Ridge Road
Suite 130-50
San Diego, CA 92121

UNITED HURLEY

1945 Placentia Ave.
Costa Mesa, CA 92627

**UNITED LEGWEAR & APPAREL CO
BENTONVILLE**

1007 Beau Terre Drive, (Building D)
Suite 407, Bentonville, AR 72712

UNITED LEGWEAR ASIA, LTD

7/F CFC Centre NO 28 Mody Road
TST, Hong Kong

**UNITED APPAREL CANADA ULC
PUMA UNITED CANADA ULC**

175 Galaxy Blvd; Unit #201
Toronto, ON M9W 0C9 Canada

UNITED KINGDOM

Showroom - ULAC UK
G5, The Loom
14 Gower's Walk
London E1 8PY

NETHERLANDS

Office and Showroom
Jacobus Spijkerdreef 20
2132 PZ, Hoofddorp, The Netherlands

Design center Amsterdam
Keizersgracht 22
1015 CR, Amsterdam, The Netherlands

Warehouse
John Henri Wiltonlaan
2132 NV, Hoofddorp, The Netherlands

GERMANY

Dusseldorf Showroom
Plange Muhle 5
40221, Dusseldorf, Germany

Munich Showroom
Drygalski Allee 25
81477, Munich, Germany

**UNITED LEGWEAR
& APPAREL CO.**

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